

# fleet

SOLUTIONS

*proudly part of the* **NHS**



# EXCLUSIVE

# LET'S GET MOTORING!

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An introduction to our salary sacrifice staff benefit schemes

# COLLEAGUES

*NHS Fleet Solutions is  
proudly part of the NHS!*



# ABOUT US

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## Welcome to NHS Fleet Solutions

Credited as being the UK's original public sector salary sacrifice scheme, we have more than 25 years' experience providing staff benefits for organisations such as yours.

Did you know that we are an integral part of one of the largest NHS trusts in the country? This makes us part of the public sector and means that you are not only our customer, but you are also our colleague.

Our schemes are exclusive to employees whose organisations have registered with us from the NHS, blue light sector, local authorities, universities, charities & social enterprises.

Our car leasing scheme offers a cost-effective way for your staff to lease a new car of their choice via monthly salary sacrifice.

Our home electronics scheme was launched in 2011 in association with UK tech retailer, Currys. Offering employees access to over 5,000 home electronic products that they can spread the cost of over 12 or 24 months.

## Benefiting you, your employees and the public sector...

It is not just your employees that get to enjoy the benefits of our schemes – your organisation will too. Our schemes are proven to improve staff recruitment and retention, as well as generate significant income for your organisation.

Unlike those in the private sector who offer similar services, all surplus income from our schemes remains within the public sector, helping to fund front-line NHS services.

**#ColleaguesFIRST**

# MEET OUR TEAM

We have a dedicated team to ensure your sign-up to our schemes runs smoothly and that all your questions are answered every step of the way...



## **Jason Coleman**

*Group Sales & Business Development Director*

Jason joined NHS Fleet Solutions as the National Account Manager after an extensive career in the automotive industry, before being appointed Group Sales & Business Development Director in 2022.



## **Richard Sellars**

*New Business Development Manager*

Richard joined the Group Sales team in 2022, with over 20 years of experience in sales from his time working at Mercedes-Benz and 2 years within NHS Fleet Solutions.



## **Christopher Bennett**

*Head of Account Management*

Chris has a wealth of experience in automotive sales and account management, having worked directly for the Volkswagen Group and a number of different retailers. He joined the team to head up Account Management in July 2022.



## **Christopher Moore**

*Senior Account Manager*

Chris joined the team in 2025. His background covers both automotive sales and leasing companies. He has held roles within account management and sales, bringing an abundance of experience from the private sector.



## **Liam Ross**

*Account Development Manager*

Liam joined NHS Fleet Solutions as an apprentice in 2013. Prior to his current role, he was Assistant Team Manager of the Quotes, Orders and Deliveries team and has extensive knowledge of the processes involved. He joined the Account Management team in October 2024.



**Fiona Lee**

*Group Sales Support Manager*



**Dianne Brooks**

*Customer Operation Manager*



**John Carter**

*Business Development Coordinator*



**Katie Bennett**

*Account Management Senior Support Officer*



**Eleanor Hatton**

*Group Sales Support Officer*



**Amelia Thompson**

*Account Management Support Officer*

# RECRUITMENT & RETENTION

*Exclusive salary sacrifice scheme!*



# BENEFITS

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It is not just your employees that get to enjoy the benefits of our schemes – your organisation and the wider public sector will too.

Unlike those in the private sector who offer similar services, all surplus income from our schemes stays in the public purse to fund front-line NHS services.

## A FIVE STAR choice:

- ★ An enticing benefit that engages your staff
- ★ Reliable surplus generation
- ★ Supports staff retention and recruitment
- ★ Includes policies which help to mitigate risks and administration
- ★ HMRC approved

Your employees can enjoy both of our schemes with peace of mind as there are no credit checks, no deposits, no need for loans, and no hidden costs! Thanks to this offer, it makes the schemes more accessible to a wider variety of staff.

# HASSLE-FREE

*NO credit checks,  
NO deposits, NO added costs!*



# OUR SCHEME

## Lease Car Staff Benefit

We have been supplying a fully inclusive car leasing benefits package for public sector employees for more than 25 years.

By procuring all our vehicles through a public sector framework and by working closely with dealerships and manufacturers we can provide the best deals possible. We shop the market so you don't have to.

Your staff will be able to lease their vehicle via salary sacrifice, this ensures that they can make savings on national insurance and tax on ultra low emission cars. As well as this, we offer exclusive special offers and can choose from a variety of makes and models.

They will sacrifice a fixed amount each month throughout their lease and when the contract ends and the vehicle is handed back, their salary will return to normal.

The employee's monthly cost for the vehicle includes:

- Insurance for up to five drivers
- Routine servicing and maintenance
- Tyre replacement
- Road tax
- Breakdown cover
- Windscreen cover
- Optional home charging point for fully electric vehicles



# CLEAN AIR

*Over 90% of orders are for fully electric or hybrid cars!*



# MAKING A DIFFERENCE

## Electrifying Staff Benefits Scheme

By signing up for our car leasing scheme you can help reduce your organisation's carbon footprint. Many of the organisations that are signed up for the scheme have introduced an emissions cap. This has resulted in more orders for low and zero-emission vehicles. Currently, over 90% of orders are for fully electric or hybrid cars.

Understanding that an electric vehicle means changing the way to refuel, we partnered with two providers to offer customers the option of adding a home charging unit to their order.

With the widespread introduction of clean air zones, and plans to end sales of new petrol/diesel cars by 2035, there has never been a better time to make the shift to electric.

### Benefits of leasing an EV:

 Insurance included

 Cheaper running costs

 Fully taxed & maintained

 Hassle-free motoring

 Low rate tax liability

 Eco-friendly

# NEXT STEPS...

If you like the sound of our lease car salary sacrifice scheme and you would like more information, please contact our Group Sales team who can provide advice, help and support.

## CONTACTS

Scan here to contact our Group Sales & Business Director, Jason Coleman:



Scan here to contact our New Business Development Manager, Richard Sellars:



Scan here to contact our Head of Account Management, Chris Bennett:



Scan here to contact our Senior Account Manager, Chris Moore:



Did you know that we also offer a home electronics salary sacrifice scheme, thanks to our partnership with UK tech retailer, Currys? Want to find out more? Get in touch...

Email: [groupsales@northumbria.nhs.uk](mailto:groupsales@northumbria.nhs.uk)

Our websites: [www.linktr.ee/fleet\\_solutions](http://www.linktr.ee/fleet_solutions)

